

CONSTANȚA / Mihail Kogălniceanu - Constanța (LRCK)**1. Landing Charge**

UNIT RATE: 3.00 EURO / tone

2. Lighting charge

UNIT RATE: 2.50 EURO / tone

3. Parking charge

UNIT RATE: 0.075 EURO / tone / hour

4. Passengers service

UNIT RATE: 1.50 EURO / passenger – international flights
 1.50 EURO / passenger – domestic flights
 12.325 EURO / passenger – general aviation flights

SECURITY CHARGE: 2.50 EURO / passenger

5. Other charges

NIL

6. Exemptions

NIL

7. Reductions**7.1 Landing charge**

Rebates are granted to all air operators who operate based on a contract with Mihail Kogălniceanu - Constanța Airport. Depending on the number of flights made by an air operator the following discounts are granted:

No. of landings / year	Discount (%)
70 – 72	5
73 – 75	10
76 – 78	15
79 – 81	20
82 – 84	25
85 – 87	30
88 – 90	35
91 – 93	40
94 – 95	45
≥96	50

7.2. Discount scheme for the operation of flights to new destinations

For the operation of flights to new destinations, for a period of 24 months from the actual start of operation, the following discount scheme is applied on Mihail Kogălniceanu Constanța International Airport, as follows:

- landing charge - a 50% discount;
- passenger service charge (international and domestic flights) - less the charge collected for monitoring the objectives necessary for the safety of passengers RCAA / SIAA - a 75% discount;

The reduction does not apply for flights operated to new destinations at the following charges:

- lighting charge;
- parking charge;
- security charge;
- the charge collected by RCAA / SIAA for the supervision of the objectives necessary for passenger safety, included in the charge for boarded passengers).

GENERAL CRITERIA

1) This incentive scheme will be granted in a transparent and non-discriminatory basis to all interested airlines, upon request, based on the eligibility criteria related to the scheme;

2) The discounts provided for the opening of new routes cannot be cumulated with other types of discounts for the respective route or with any other existing discount grid;

3) The tariffs for which a discount is granted under this scheme do not include other tariffs than those mentioned in this scheme, or additional tariffs that could be introduced by Mihail Kogălniceanu Constanța International Airport.

ELIGIBILITY CRITERIA

1) "New route" means any destination which, at the time of the sale of tickets for the respective route is located at least 100 km away from the airports - destination related to the already existing regular routes operated from Mihail Kogalniceanu Constanta International Airport at that time and which has not been operated by the respective airline / holding / concern for the last 12 months. The term of 12 months has as reference the proposed date of commencement of operations. When determining the distance between the new destination and the existing destination, the ARP - Aerodrome Reference Point - airports will be taken into account.

2) The minimum operating frequency is 2 flights per week;

3) The route will be a direct service, point-to-point.

4) In the event that several airlines requests incentives to open the same new route, will benefit of discounts for opening new routes the airline that will be the first to sell tickets for the new route. The airline will be obliged to start operations within a maximum of 6 months from the date of sale of the tickets.

5) With at least 3 working days before ticketing, the airline will notify and will send a request for opening the new route, which will include at least the following estimated data in order to analyze the eligibility for granting the incentive scheme: (proposed destination, operation frequency, aircraft type, maximum take off weight, number of seats of the aircraft, estimated loading factor, ground service time – turnaround, operating schedule).

6) The airline has the obligation to respect, throughout the granting period for opening new routes, the destination and the number of frequencies mentioned; the other specifications (respectively the maximum take-off weight the aircraft capacity and configuration, the ground service time or the operating schedule), can be modified as per necessity, by a written notification sent to the airport.

7) If the airline doesn't fulfill the minimum operations number during the set period of the stimulation scheme, at the end of the contractual year the airline loses the discounts granted and regularization will be applied through application of the charges stipulated in AIP and the Tariff Policy in their entirety.

8) Destinations previously served by an airline and cancelled may be considered new routes when resumed after a period of at least 12 months or at anytime, when resumed by another operator only if there is no code share agreement or there are no subsidiaries of the same group.

9) The stimulation scheme applies exclusively to regular commercial flights operated from Mihail Kogalniceanu Constanta International Airport.

10) If the airline cancels the operations during the set period of the stimulation scheme in order to open new routes, respectively 24 months from the effective start of the operation on the new destination the airline can continue to benefit from the incentive scheme in order to open new routes, if the New Route replaces the route with another New Route qualified according to item 1 above. The period for which the airline will benefit from the incentive scheme to open the New Route will be reduced with the period when the scheme has produced effects for the closed route. The airline will start the actual operation on the new destination within 3 months from the date of the last actual flight from Mihail Kogalniceanu Constanta International Airport to the previously operated destination.